



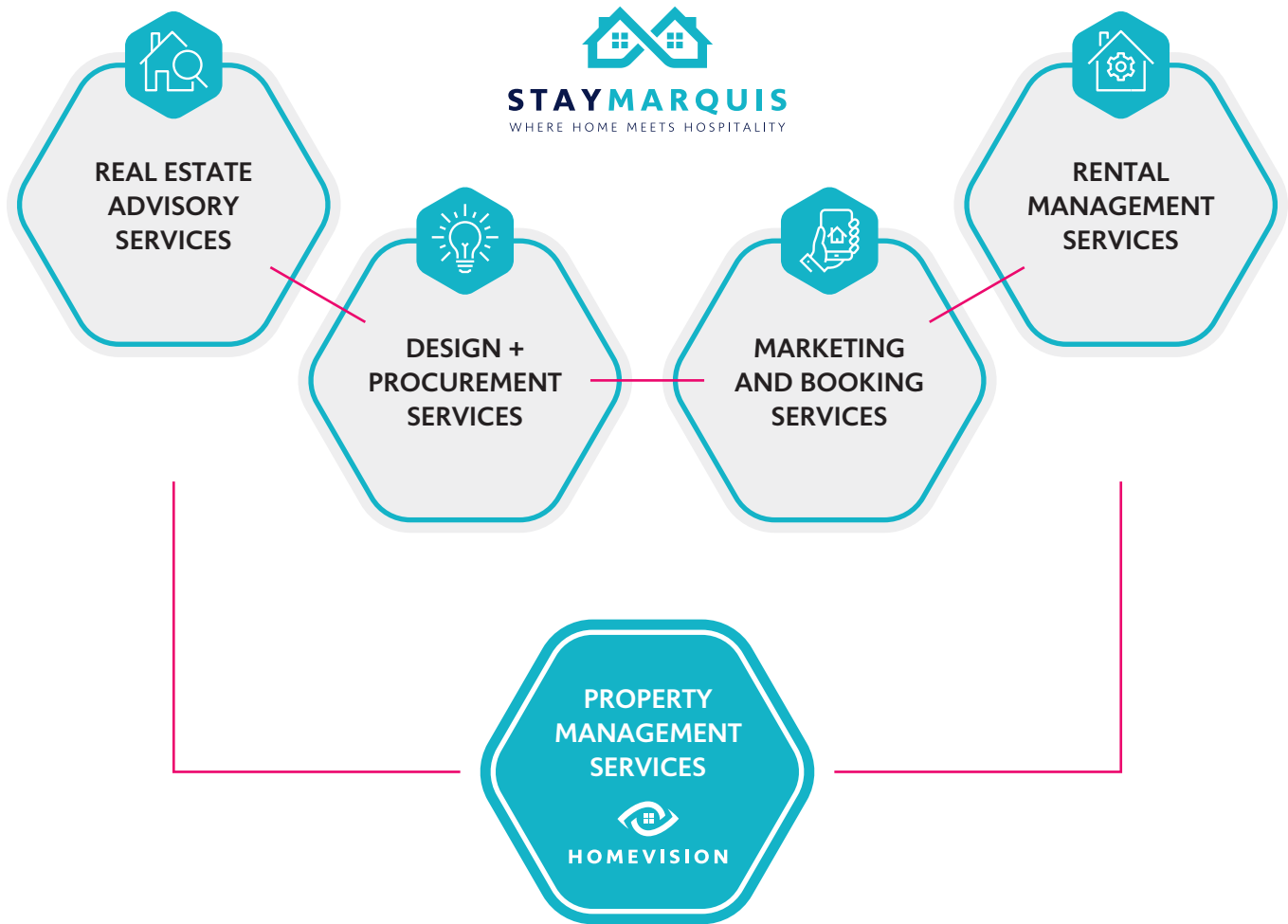
**STAYMARQUIS**  
WHERE HOME MEETS HOSPITALITY



855-589-8728  
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[owners@staymarquis.com](mailto:owners@staymarquis.com)

*Company*  
**OVERVIEW**

We guide you every step of the way, from identifying the right home to purchase, helping with property set up, advertising the property for rent across the web, facilitating guest reservations, and managing all on-the-ground services from check-in to check-out. Our Home Vision property management service provides you with the oversight your home requires 365 days a year. Each of these services is available à la carte.



Premier partner of  
Marriott International



Named to INC5000's  
Fastest Growing Private  
Company list 2 years  
running (2020 and 2021)



Ranked #7 in  
the Financial Times'  
Fastest Growing  
Companies list in 2021




Ranked #44 in  
the Rentals United  
Top 50 Largest Rental  
Managers in the world

StayMarquis consists of real estate agents, investment professionals, revenue analysts and construction managers that, collectively, help you identify the right properties to achieve your goals.



## OFF-MARKET OPPORTUNITIES

We generate off-market opportunities by leveraging our existing owner base and strong relationships with partner agents.




## DATA DRIVEN MARKET ANALYSIS

We take a data-driven approach to determine optimal property value and help assess rental viability using proprietary pricing tools.



## RETURN-ON-COST ANALYSIS

We help you make the right improvement decisions by analyzing the rental revenue premium in conjunction with anticipated costs.



## DEEP NETWORK AND LOCAL KNOWLEDGE

We have an extensive ecosystem of attorneys, lenders, engineers, surveyors, appraisers, home inspectors, and other necessary service providers.

**Receive 3 free months of property management**

**Receive discounted rental commissions**

when you have Marquis represent you on your transaction

StayMarquis is proud to attract a **discerning and elite level of consumer**. As such, access to our clientele is an attractive prospect for many **luxury brands**. Conversely, our guests expect and respond positively to the integration of these luxury goods within their vacation home.

**By partnering with high end brands**, we are able to access linens, furniture, electronics and other home goods at a steep discount as these companies are eager to place their products in front of our consumers.

When you use our team for **design and procurement services**, you can leverage these discounts to create beautiful spaces within your home, and in the process, create natural branding experiences for luxury companies.

## SELECT PARTNERS

ARHAUS<sup>®</sup>

**LE LABO<sup>®</sup>**  
GRASSE - NEW YORK

ARTICLE.

SNOWE

PUBLIC  
GOODS

France&Son

Crate&Barrel

west elm

Mitchell Gold  
+Bob Williams

RH  
RESTORATION HARDWARE

LULU AND GEORGIA

Jonathan Adler

FRETTE  
1860

PHAIDON

REJUVENATION

PARACHUTE



ONE KINGS LANE

POTTERY  
BARN

**We optimize your listing and maximize its distribution** to drive a high-volume of high-quality leads. Our team of Travel Specialists facilitate bookings, handle guest communication leading up to the stay and collect reviews upon departure in order to build your property's online reputation. All this work **drastically increases revenue while giving you back your time.**



**We manage all on-the-ground services** associated with a vacation rental so that you don't have to lift a finger. We prepare the property prior to guest arrival, check the guest in, handle all communication throughout their stay, clean the property after they depart, and perform an inspection documenting any issues or damages.



## PREVENTIVE MAINTENANCE

- Ensure property is guest ready
- Place welcome gift and household essentials



## CHECK-IN

- Greet each guest (either remotely or in-person) to ensure guest knowledge and satisfaction of the home



## CONCIERGE

- Maintain all guest communication during their stay
- Facilitate concierge requests from grocery delivery to at-home fitness class



## HOUSEKEEPING

- Clean the property once per week and after guest departs
- Turn the property over for yours or the next guest's use



## CHECK-OUT

- Perform a detailed walkthrough documenting any issues or damages
- Generate an "Owner Report" complete with our findings



# HOME VISION // PROPERTY MANAGEMENT SERVICES

*We are your*

**second pair of eyes, boots-on-the-ground and trusted partner to keep your home safe and healthy.**

Our modern approach to property management leverages proprietary technology, providing you with complete transparency and control over your home from anywhere in the world.

## DEDICATED PROPERTY SPECIALIST

Your assigned Property Specialist oversees all on-the-ground operations for your home and is your "go-to" for anything you need.

## INDUSTRY-LEADING REPORTING CAPABILITIES

We create a custom inspection checklist for your home and share the results of the completed checklist after each inspection, inclusive of photos and commentary, so you remain in the know, in real time.

## BUYING POWER AND SAVINGS

We never stop searching for the best vendors in their respective fields. Our partner vendors provide us with priority service and preferred pricing, which we pass along to you.

## SERVICES INCLUDE



Weekly inspections and emergency response



Vendor coordination and contract negotiation



Supply inventory and replenishment



Home improvement advice and management

**Starting at \$675/month**

# // PROGRAMS & PRICING

Services	OR		HOMEVISION
	ELITE PROGRAM	MARQUIS PROGRAM	
Marketing + Booking	✓	✓	✗
Rental Management	✗	✓	✗
Property Management	✗	✗	✓
Fee	10% Commission	25% Commission	Starting at \$675/month
<b>Pricing for Additional Services</b>			
Cleaning*	\$70/person hr	\$55/person hr	\$50/person hr
Runner/Admin	\$70/person hr	\$55/person hr	\$50/person hr
Handyman	\$130/person hr	\$95/person hr	\$80/person hr
Property Manager	\$130/person hr	\$95/person hr	\$80/person hr
3 <sup>rd</sup> Party Service	30% vetting & coordination fee	20% vetting & coordination fee	10% vetting & coordination fee
Materials	30% coordination fee	20% coordination fee	10% coordination fee

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\*Cost of laundry is billed to the owner

\*\*Emergency, holiday or after hour service is double the published rates (\$250 min)

\*\*\*Taxes and fees are not included in the costs above