

Broker Partnership Program

What?

StayMarquis partners with real estate agents to help generate rental leads for their clients.

How?

Leveraging proprietary software, we generate renter demand through multiple channels, including:



Consumers search and book rental homes directly through www.staymarquis.com with a few clicks of a mouse



OTAs

We have partnerships with the top online travel agencies including **VRBO, Marriott International, Airbnb** and **Booking.com** that allows us to distribute listings over two dozen websites



TRAVEL AGENTS

Travel agents view us as their go-to resource for Hamptons rentals as we have hundreds of rentals to choose from with accurate availability and a concierge team available to service their clients



REAL ESTATE AGENTS

Real estate agents refer their clients to book through www.staymarquis.com and **receive 50% commission**



SOCIAL MEDIA

Our social media account, **@staymarquis**, reaches thousands of consumers with high engagement

Why?

Partnering with StayMarquis benefits real estate agents by:



STRESS FREE COMMISSION

Earn commission for every booking for a property you refer to the StayMarquis rental network



HAPPIER OWNERS

Stay in front of your clients by keeping up-to-date with their rental activity



MORE TIME

Leaning on StayMarquis' rental management team will free up your time so you can tend to more lucrative initiatives

What else?

StayMarquis provides rental management services to owners, and concierge services to guests:



24/7 guest services team available throughout guest's stay

Choose how you want to work with us:



COMMUNICATION FLOW

Choose to be the intermediary between StayMarquis and the owner, or have StayMarquis communicate directly with the owner



INSTANT BOOK OR REQUEST TO BOOK

Set a property up on "Instant Book" for best results, or "Request to Book" to have the guest inquire before booking



AGREEMENTS

Use StayMarquis' Booking Agreement or provide one to use for each property



UTILITIES

Set a property up to collect a fixed nightly rate for utilities or collect a utility deposit and deduct actual utility costs from that amount



INSURANCE

Use StayMarquis' property damage and liability insurance or mandate guests procure renters insurance

Become part of our preferred agent network

We refer prospective buyers to you in exchange for a 25% referral fee. The more properties you enter into StayMarquis' rental network, the more buyers we refer.



Ed Bruehl
Saunders
The Hamptons, NY

Hear it directly from a partner agent

Q: What prompted you to start working with StayMarquis?

Ed: I like having boots on the ground and I can't manage rental properties the way they should be managed and StayMarquis is able to do that for me.

Q: What do you enjoy most about working with StayMarquis?

Ed: StayMarquis provides safety and great customer service to my clients. They just continue to meet and exceed my expectations.

Q: What types of people would you recommend StayMarquis to?

Ed: Any homeowner looking to make money with their house. Any homeowner.